

# SBE TODAY

**SMALL BUSINESS EXCHANGE**

Volume 29, Edition 87 - October 29, 2013

DIVERSITY IN ACTION -

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## MBDA Deputy Director Receives Hispanic Business Community Award



From left to right: Carolina Peña, host and co-producer of Generación Latina, Alejandra Castillo, MBDA National Deputy Director, Jose Antonio Tijerino, President & CEO of the Hispanic Heritage Foundation and Randy Serrano, Telemundo Washington DC

**By Alberto Betancourt,**  
Press Secretary

The Hispanic Heritage Foundation held their first Hispanic Business Community Awards celebration Oct. 23 at the Capital One Bank headquarters in McLean, Va. The awards recognized the impact of Latino business leaders on the Greater Washington, DC community.

Alejandra Y. Castillo, MBDA National Deputy Director, was one of five awardees honored at the event. Castillo received the Public Service Leadership award.

"I'm very honored to receive this award," she said. "I have a rewarding job where every day I come to work and have the unique privilege

of honoring my father. He emigrated from the Dominican Republic and started his own business. That's what inspires me to help minority-owned companies grow their own business."

U.S. Secretary of Commerce Penny Pritzker also congratulated Castillo on the recognition.

"I am happy to congratulate MBDA National Deputy Director Alejandra Y. Castillo on receiving the Hispanic Business Community Award for Public Service Leadership," said Pritzker. "The Hispanic Heritage Foundation's recognition of Ms. Castillo's leadership and critical work is a testament to the service and dedication of our Commerce Department employees."

From left to right: Carolina Peña, host and co-producer of Generación Latina, Alejandra Castillo, MBDA National Deputy Director, Jose Antonio Tijerino, President & CEO of the

Hispanic Heritage Foundation and Randy Serrano, Telemundo Washington DC Jose Antonio Tijerino, President and CEO of the Hispanic Heritage Foundation, said the organization was proud to honor the entire inspiring group of leaders.

"Through their work, vision and dedication they have made a significant contribution to our community," he said.

To see the other Hispanic Business Community Awards honorees and learn more about the awards and Hispanic Heritage Foundation visit: [www.hispanicheritage.com](http://www.hispanicheritage.com).

Link: <http://www.mbda.gov/blogger/mbda-agency/mbda-deputy-director-receives-hispanic-business-community-award>

Source: The Minority Business Development Agency

**SMALL BUSINESS EXCHANGE**

### SBE OUTREACH SERVICES

With half a million businesses in our database, SBE is California's #1 source for diversity outreach.

#### Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at [www.sbeinc.com](http://www.sbeinc.com)

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# BIDDING OPPORTUNITIES

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT::

**Rt. 50/5 Sacramento River Viaduct & West End Viaduct Deck Rehab Project**  
**Caltrans Design Build contract #03-0F21U4, Sacramento County**  
**Bid date: November 1, 2013 @ 12:00 PM**

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, A C Dike and Misc, Plane A C, Precast Concrete Pipe, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Traffic Control, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: <http://www.dot.ca.gov/hq/oppd/designbuild/nr-bridgedeck-index.htm>.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



**C.C. Myers, Inc.**

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER

REQUESTING BIDS FROM DBE/MBE/WBE/ LBE/OBE Subcontractors and Suppliers for:

**Project: Versailles Interceptor Rehabilitation**  
**Project SD-354, Alameda County**  
**Bid Date: 11/06/2013 @ 2:00 pm**  
**(Please respond by noon 11/05/13)**  
**Owner: East Bay Municipal Utility District**

Trades requested:

**CCTV - MANHOLE - MATERIAL TESTING**  
**- BYPASS PUMPING -**  
**TRAFFIC CONTROL - EXCAVATING**

Insituform Technologies, Inc. will help with obtaining plans, Insurance, materials, equipment, supplies or lines of credit if requested. When submitting bids, please include any certification you may have. Categories of work can be broken down into smaller items of work and scheduling can be accommodated to facilitate maximum participation.

Plans and specs for this Prevailing Wage Project can be downloaded or viewed at no charge from EBMUD by calling 510.287.1754, or go to [http://www.ebmud.com/current\\_constructionbids](http://www.ebmud.com/current_constructionbids) or contact Insituform Technologies for assistance.

For technical questions or assistance, please contact Kyle Zentz via email at [kzentz@insituform.com](mailto:kzentz@insituform.com) or Phone Mobile 303.501.6485, Office 303-791-7199 Ext 580113 or fax 303-791-7199.

**Insituform Technologies, Inc**

9654 Titan Court • Littleton, CO 80125

Phone: 303-791-7199 • 303-791-7199

An Equal Opportunity Affirmative Action Employer

REQUEST FOR LBE & DVBE SUBCONTRACTORS AND SUPPLIERS FOR:

**El Cerrito High School Stadium**  
**Bid #3541348-00**  
**West Contra Costa Unified School District**  
**BID DATE: November 5, 2013 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Building Structures, Site Concrete, Landscaping/Irrigation, Fencing, Electrical, Storm/Water/Sewer/Survey and Construction Materials

**O.C. Jones & Sons, Inc.**

1520 Fourth Street • Berkeley, CA 94710

Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Mike Crowley

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage LBE/DVBE Participation. Plans & Specs are available for viewing at our office.

We are requesting proposals/quotes from all qualified & certified Small, Disadvantaged, Local Business Enterprises (SBE, DBE, LBE) subcontractors, material suppliers, and truckers for the following project:

**SUNSET TUNNEL TRACKWAY IMPROVEMENT PROJECT**  
**SFMTA Contract No. 1270**  
**Bids: November 7, 2013 @ 3 pm**  
**22% SBE Participation Goal**

Demo – Epoxy Crack Injection – Rebar – CIP Concrete – Painting & Coating – Anti-Graffiti Coating – Composite Ties – Ceramic Tactile Edging – Signs – Cleaning of Tunnel Walls – Electrical – OCS System – Raceways – Wire & Cables

**Proven Management, Inc.**

712 Sansome Street, San Francisco, CA 94111-1704  
 Phone: 415-421-9500 • Fax: 415-421-9600

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested SBE/DBE/LBE certified suppliers, subcontractors, and truckers. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested SBE/DBE/LBE firms.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call. We are an Equal Opportunity Employer

REQUEST FOR DVBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Gunn High School – Miranda Avenue Drop-Off**  
**Contract No. GMD-13**  
**Palo Alto Unified School District**  
**BID DATE: November 7, 2013 @ 1:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Concrete, Landscape, Underground, Staking, Electrical, Demolition (Building), Fencing and Construction Materials

**O.C. Jones & Sons, Inc.**

1520 Fourth Street • Berkeley, CA 94710

Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Mike Crowley

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DVBE Participation. Plans & Specs are available for viewing at our office.

# BIDDING OPPORTUNITIES



**I-805 North Improvement  
Design Build Project  
Caltrans Contract No: 11-2T2004**

Current and ongoing procurement opportunities for the I-805 North project are available through the project procurement website: [www.usa.skanska.com/I805North](http://www.usa.skanska.com/I805North)

**Bid Packages available are: CIDH, Electrical, Soil Nail and Driven Pile.**

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site. If you need assistance, please contact Dave Sharpnack at 951-295-3140. UDBE and Non-UDBE subs are encourage to participate.

Skanska is an Equal Opportunity Employer



**DBE Subcontractors  
Caltrans Design Build Contract #03-2F21U4 ,  
Sacramento River Viaduct and West End Viaduct  
Deck Rehabilitation, in Sacramento and Yolo  
Counties on RT 50 and RT 5, Bids 11/1/2013**

**Services needed:** This is a heavy highway design build project with the typical items of work associated. There will be opportunities before and after the bid date to contract with Myers and Sons / RL Wadsworth, a joint venture. Myers and Sons / RL Wadsworth is requesting quotes from all qualified subcontractors, trucking firms and suppliers including certified UDBE/DBE/SBE/DVBE firms for any part of the following types of work, including but not limited to: LEAD PLAN, CONSTRUCTION AREA SIGNS, TRAFFIC CONTROL, MESSAGE BOARDS, SWPP PLAN, FURNISH POLYESTER CONCRETE, FURNISH MULTILAYER POLYMER OVERLAY, JOINTS SEALS, STRIPING AND MARKERS, PREPARE CONCRETE BRIDGE DECK, DRAINAGE SYSTEM CLEANING, DRAINAGE SYSTEM REPAIR, REMOVE AC, MISC. METAL, COLD PLANNING, MICS. DEMO, DRIANAGE, REMOVE UNSOUND CONCRETE, REPLACE UNSOUND CONCRETE, EROSION CONTROL, TEMP FENCING

**Requirements:** 100% Performance and payment bonds may be required for the full amount of the subcontract price. Subcontractors must possess a valid contractor's license, current insurance and worker's compensation coverage meeting Myers and Sons Construction's requirements. Subcontractors will be required to sign the standard Myers and Sons Construction Subcontract Agreement. Quotations must be valid for the one hundred and twenty (120) days after the specified Contract Award Date by the Owner. Plans and Specifications are available for viewing at our Sacramento office. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies or visit our website at our website [www.myers-sons.com](http://www.myers-sons.com) or [wadsco.com](http://wadsco.com) for more information. Myers and Sons / RL Wadsworth, JV intends to work cooperatively with all qualified firms seeking work on this project. This joint venture will be signatory to the Laborers, Carpenters, Cement Masons and Operating Engineers. Myers and Sons Construction and RL Wadsworth are equal opportunity employers.

**Myers and Sons / RL Wadsworth,  
a Joint Venture**

2554 Millcreek Dr. • Sacramento, CA 95833  
Phone: 916-649-4504 • Fax: 916-920-2246

Contact: Clinton Myers  
Email: [cwmyers@myers-sons.com](mailto:cwmyers@myers-sons.com)

An equal opportunity employer.



**Santa Clara Valley  
Transportation Authority  
Design-Build Contract DB1102F  
Silicon Valley Berryessa Extension Project C700**

Procurement opportunities through Skanska-Shimmick-Herzog will be diverse and ongoing.

Please visit: [www.sshjv-c700.com](http://www.sshjv-c700.com)

frequently to see procurement opportunities and project contacts in the Bid Packages folder. Plans, specs, drawings, etc. can be found on the procurement web site.

EEO

**REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:**

**CA Dept. of Transportation  
CT 04-0A5344 Cordelia**

**Realign I-680 to Connect Directly with the I-80/SR-12 Interchange  
BID DATE: November 13, 2013@ 2:00 PM**

**O. C. Jones & Sons, Inc. is soliciting quotes for (including but not limited to):**

Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Pavement Delineation, Striping, Portable Changeable Message Signs, Temporary Railing (Type K), Dewatering, Prepare Storm Water Pollution, Temporary Erosion Control, Street Sweeping, Geomembrane Liner, Fencing, Underground Storm, Metal Beam Guard Railing, Cold Plane AC, Demolition & Removals, Clearing & Grubbing, Ground Improvements, Imported Borrow, Geotextile, Underground Water, Erosion Control, Hydroseed, Lime Stabilized Soil, Rapid Strength Concrete Base, Asphaltic Emulsion, Asphalt Dike, Tack Coat, Jointed Plain Concrete Pavement, Seal Pavement Joint, Mechanically Stabilized Embankment, Minor Concrete, Sign Structure, Roadside Sign, Pipe Underdrain, Delineator, Vegetation Control, Chain Link Railing, Concrete Barrier, Electrical Lighting & Signalization and Construction Materials.

Contact: Jean Sicard @ OCJ (510) 526-3424 or (510) 809-3411 • [jsicard@ocjones.com](mailto:jsicard@ocjones.com)

**Flatiron West, Inc. is soliciting quotes (including but not limited to):**

Bridge Demo, Joint Seal Assembly, Post Tensioning, Rebar, Bridge Concrete Barrier, Furnish & Erect Precast Girders, Ready Mix Concrete, Concrete Pumping, Steel Pipe Pile, PTFE Bearings, Bridge Bearing Pads, Form Liner, Traffic Control, Misc. Metals including Bridge Deck Drainage, Waterline Hangers, Saddles and Brackets

Contact: Blaine Austin @ Flatiron West @ (707)742-6017 • [BLAustin@flatironcorp.com](mailto:BLAustin@flatironcorp.com)

**O.C. Jones & Sons, Inc. and Flatiron West, Inc.,  
A Joint Venture**

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ/Flatiron West for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ/Flatiron West is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at both offices or through the Caltrans Website at [www.dot.ca.gov/hq/esc/ce/weekly\\_ads/index.php](http://www.dot.ca.gov/hq/esc/ce/weekly_ads/index.php)

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# PUBLIC LEGAL ADVERTISEMENTS

## RUDOLPH AND SLETTEN CONSTRUCTION

### ADVERTISEMENT FOR SUBCONTRACTOR BIDS (AFTER PREQUALIFICATION)

FOR

#### UCSF HSIR PROGRAM

**BP 1A – Demolition and Abatement (Lump Sum Award)**

**BP 1B – Fireproofing and Drywall (Lump Sum Award)**

**BP 1D - Mechanical, Plumbing and Controls (Design Build)**

**BP 1E - Fire Protection (Design Build)**

**BP 1F - Electrical/Low Voltage/Security/Tel Data/AV (Design Build)**

### PROJECT NOTICE

Subject to conditions prescribed by Rudolph & Sletten and the University of California, San Francisco, sealed proposals for design build subcontracts for mechanical/plumbing/controls, electrical/low voltage and fire protection and lump sum subcontracts for demolition/abatement and drywall/fireproofing are invited from prequalified proposers/bidders for the following work:

### UCSF HEALTH SCIENCES INSTRUCTION AND RESEARCH (HSIR) PROGRAM

Project Nos.: M2628, M2629, M2630, M2631, M2632, M2637

R&S Project No.: 10201500

### UNIVERSITY OF CALIFORNIA, SAN FRANCISCO

### UCSF Health Sciences Instruction and Research Program Consists of:

HSIR 7&8/HSE 6 Demolition: M2628

HSE East 8th Floor Renovation: M2629

HSE 6th Floor Lab Renovation – Decant: M2630

HSE 8th Floor Renovation: M2631

HSW 7th Floor Renovation: M2632

HSW 8th Floor Renovation: M2637

HSIR Program involves demolition and build-out of a new laboratory and office spaces at the UCSF Campus located on Parnassus Avenue, San Francisco, California.

Each bid package will consist of six projects that will be phased over an 18 month period. Costs shall be tracked separately by project.

Procedures: Bidding documents will be available on October 21, 2013, and will be issued only at: Offices of Rudolph and Sletten, 1600 Seaport Blvd. Suite 350, Redwood City, CA 94063 or via Rudolph and Sletten's SmartBidNet Web Site.

## UNIVERSITY OF CALIFORNIA SANTA CRUZ

### ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Santa Cruz sealed bids for a lump-sum contract are invited for the following work:

### MERRILL COLLEGE RENOVATIONS PHASE 2 PLAZA BUILDING AND GATEHOUSE Project Number: 2636

**Description of Work:** Construction of Merrill Renovations Phase 2 includes: (1) Completion of the Plaza Building shell and interior (foundation and retaining walls constructed in Phase 1); (2) Upgrades to the

Only prequalified bidders will be allowed to submit a Bid on this project. The following bidders have been prequalified to bid on this project:

BP 1A – Demolition and Abatement A or B with ASB Certification and C21

Bayview, Bluewater Services, Cleveland Wrecking, Restec Contractors, Stomper Company

BP 1B – Fireproofing and Drywall C9 and C33 or C9 and C35

Anning-Johnson, KHS&S, PCI, Raymond, RFJ Meiswinkel

BP 1D - Mechanical, Plumbing and Controls – C20 and C36

ACCO, Critchfield Mechanical, Southland Industries

BP 1E - Fire Protection – C16

Cosco, Allied, Superior

BP 1F - Electrical/Low Voltage/Security/Tel Data/AV – C10

Contra Costa, Cupertino, Rosendin

Bids will be received only at: CAPITAL PROGRAMS, UNIVERSITY OF CALIFORNIA, SAN FRANCISCO, 654 Minnesota Street, 2nd Floor, San Francisco, CA 94107.

Sealed bids must be received on or before **2PM, Monday, November 4, 2013** for Bid Packages 1A and 1B

Sealed proposals must be received on or before **2 PM, Wednesday, November 6, 2013** for Bid Packages 1D, 1E and 1F.

Bids for Bid Packages 1A and 1B will be opened at: **2:05 PM, Monday November 4th, 2013** at Capital Program, UCSF, 654 Minnesota Street, 2nd Floor, San Francisco, CA 94107.

Proposals for Bid Packages 1D, 1E, and 1F will be announced at: **8:05 AM, November 8, 2013** at Capital Programs, UCSF, 654 Minnesota Street, 2nd Floor, San Francisco, CA 94107

For Bid Packages 1A & 1B, Bid Security in the amount of 10% of the Lump Sum Base Bid shall accompany each Bid. The surety issuing the Bid Bond shall be, on the Bid Deadline, an admitted surety insurer (as defined in California Code of Civil Procedure Section 995.120).

For Bid Packages 1D, 1E, and 1F, Bid Security in the amount of 10% of the Total of Lump Sum Base Proposal 1.1, 1.2 and 1.3 shall accompany each Proposal. The surety issuing the Bid Bond shall be, on the Proposal Deadline, an admitted surety insurer (as defined

existing Gatehouse Building mailroom, breezeway openings and washrooms; (3) Site work, including site retaining walls, walkways, entry bridges to the dormitory buildings, landscaping and site improvements.

**Bid Deadline:** Sealed bids must be received on or before **Thursday, December 5, 2013 at 3:00 PM.**

Bids will be received only at:

Physical Planning and Construction,  
UNIVERSITY OF CALIFORNIA, Santa Cruz  
1156 High Street, Barn G, Contracts Trailer  
Santa Cruz, CA 95064  
831-459-2366 / 831-459-5540

in California Code of Civil Procedure Section 995.120).

The successful Bidder/Proposer and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage rates at the location of the work. The successful Bidder/Proposer will be required to have the California current and active contractor's license listed above at the time of submission of the Bid/Proposal

The project will be insured under a University Controlled Insurance Program ("UCIP") providing workers' compensation and employer's liability insurance coverage, commercial general liability insurance coverage, and excess liability insurance coverage for Work performed on or at the Project site ("UCIP Coverages"). All insurance policies required to be obtained by design build and lump sum Subcontractors shall be subject to approval by Rudolph & Sletten and University for form and substance. All such policies shall be issued by a company rated by Best as A- or better with a financial classification of VIII or better, or have equivalent rating by Standard and Poor's or Moody's.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder/Proposer may be required to show evidence of its equal employment opportunity policy. The successful Bidder/Proposer and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

The estimated values for the following trade bid packages are:

### Lump Sum

BP 1A – Demolition and Abatement \$1,300,000

BP 1B – Fireproofing and Drywall \$325,000

### Design Build

BP 1D - Mechanical, Plumbing and Controls \$8,300,000

BP 1E - Fire Protection \$550,000

BP 1F – Electrical/Low Voltage/Security/Tel Data/AV \$4,050,000

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

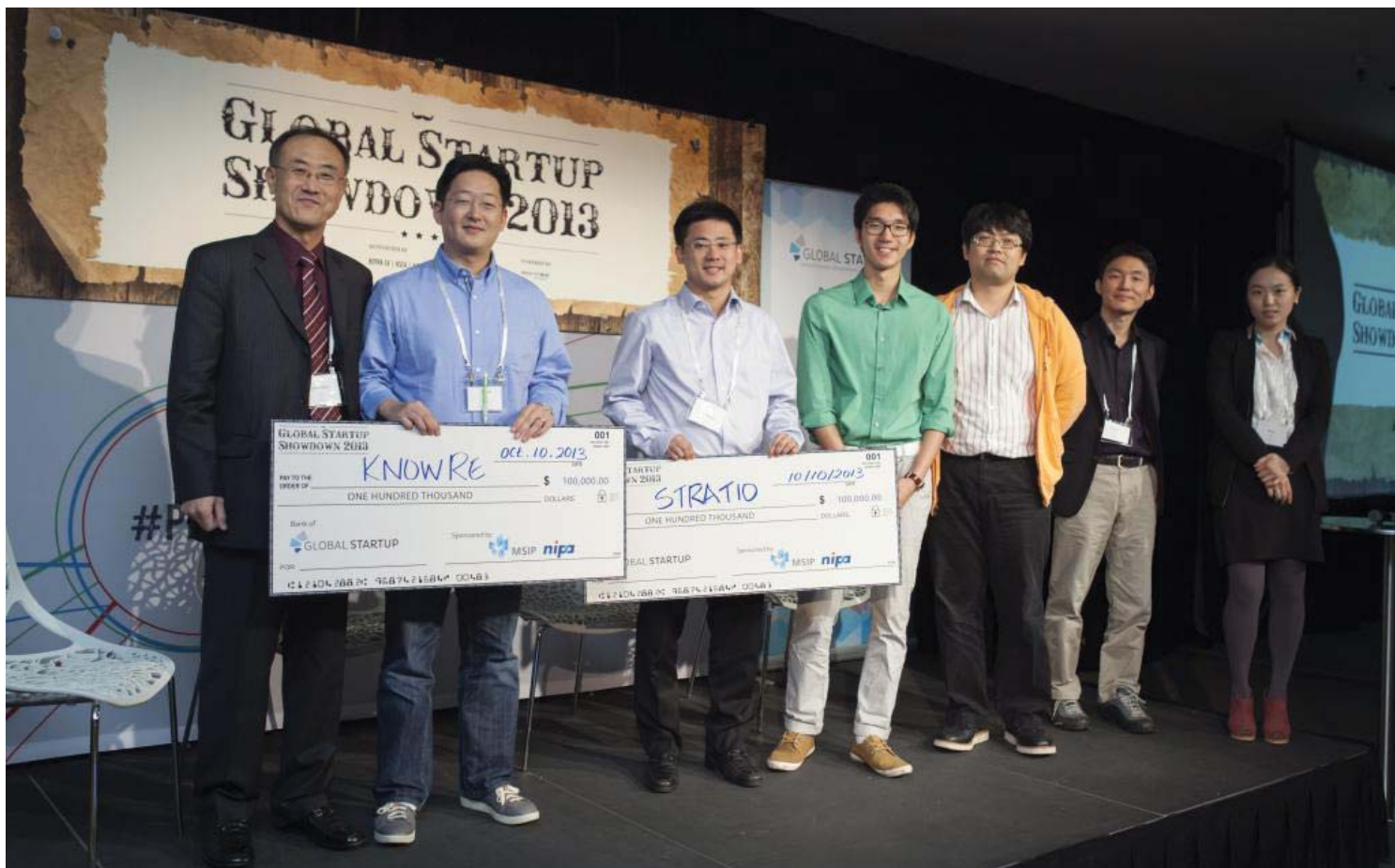
University of California, San Francisco  
October 2013

Bidders must attend a mandatory Pre-Bid Conference and Job Walk on **Tuesday, November 5, 2013** beginning promptly at **2:00 PM.**

To be eligible for consideration for award, bidders must have the minimum experience set forth in the Supplementary Instructions to Bidders. Bidders must submit qualifications documents as "Attachment A" with their bid forms.

**PLEASE VISIT OUR WEBSITE AT: <http://ppc.ucsc.edu> FOR THE TEXT OF THE FULL ADVERTISEMENT AND INFORMATION ON HOW TO OBTAIN BID DOCUMENTS.**

# The Future is Bright for Korea's Tech Startups



The first-ever Global Startup Showdown recently took place in the heart of California's Silicon Valley. The event included engaging panels, lively discussions, networking opportunities, and a wild-west-themed startup battle like no other. The pitch competition represented the conclusion of the strategic and successful Global Startup Program, sponsored by NIPA and MSIP, in which twenty Korean companies intensely focused on global entrepreneurship and growing their ideas into world-changing technologies and businesses.

"The Global Startup Program Showdown is the epic conclusion of months and even years, of blood, sweat and tears from some of the hottest Korean/Korean American companies on the new frontier of the Wild West; AKA, The Silicon Valley," say Hyun Seek Lee, SVP of NIPA. "We believe that Korea has a lot to offer the Silicon Valley and we're honored that the world is taking notice."

Twelve of the most promising companies were chosen to compete onstage and answer tough questions from industry luminaries and venture capitalists - but in the end only four companies were left standing onstage to win the coveted \$50,000 and \$100,000 grants.

**Winning Companies from the Global Startup Showdown ranged from infrared sensor tech-**

**nologies to a mobile solution for breaking news in emerging markets. They include:**

#### \$100,000 Winner

- Stratio: A New Infrared Sensor Technology Company: Aimed at making infrared more affordable and ready for mass-market tech applications. Click here to learn more about Stratio: <http://bit.ly/1bn8k0A>

#### \$100,000 Winner

- KnowRe: Real-Time Math Assessment Technology for Students: Identifies individual student learning deficiencies and pinpoints exactly where they need help. Click here to learn more about KnowRe: <http://bit.ly/17OTQ7g>

#### \$50,000 Winner

- Dream Live: Mobile Broadcast Solution for News: Offers a cost effective real time broadcasting relay system, based outdoors, which allows streaming video content conveniently operated by a single individual. Click here to learn more about Dream Live: <http://bit.ly/18UdO4j>

#### \$50,000 Winner

- EPS (Easy Parking Systems) is a sensor-less parking guidance system using CCTV cameras. Click here to learn more about Easy Parking Systems: <http://bit.ly/16Bcy1R>

#### \$50,000 Winner

- IDECCA is developing an Indoor Positioning by sensor fusion Technology, using geomagnetic field and some sensors which are already embedded on most smartphones, such as magnetic, acceleration, and gyro sensors. Click here to learn more about iDecca: <http://bit.ly/17jXgCm>

Created by Silicon Valley Korean-American entrepreneurs and thought leaders, this unique program celebrates and explores the rich cultural history, business diversity, technology expertise and entrepreneurial spirit that is unique to Korean entrepreneurs, while building bridges, connecting them to the Silicon Valley's best-known companies, venture capital firms, thought leaders and industry luminaries. Through an exciting series of sessions, mentorship advisement and pitch opportunities, the Global Startup Program is helping emerging Korean companies learn what it takes to establish themselves and succeeded in the Silicon Valley and beyond.

Global Startup Program 2013 is sponsored by The Ministry of Science, ICT, and Future Planning, organized by National IT Industry Promotion Agency (NIPA), supported by KOTRA SV, KGroup, KSEA, KISA, Plug and Play, and AAMA and), powered by BrightStone Partners, LLC.

*Source: © 2013 Global Startup Program*